## NAN

# Alternative Valuations

Value + Inspection Report (HELOCs)

**Property Condition Report (PCR)** 

Automated Valuation Models (AVM)

**Interactive AVM** 

**Broker Price Opinion (BPO)** 

**Commercial BPO (CBPO)** 

**Commercial Sales Comp. Eval (CSCE)** 



Get started contact us directly at <u>sales@nan-amc.com</u>

Alternative Valuations



#### Value + Inspection Report (HELOCs)

Automated valuation model (AVM) with an onsite property inspection and deep contextual data. IAG compliant, condition-informed, context-rich property valuation report backed by industry leading technology.

#### **Property Condition Report (PCR)**

Designed to assess the physical condition of a property by conducting a limited walk- through survey.

#### Automated Valuation Models (AVM)

Statistically based computer programs that use real estate information such as comparable sales, property characteristics, and price trends to provide a current estimate of market value for a specific property.

- Integrated Solution on NAN's Portal or Via Technology Integration
- Bulk Order (spreadsheet)

#### Product

Value + Inspection Report (Exterior) Value + Inspection Report (Interior/Exterior)

#### Use cases:

- Private Lending
- HELOC
- Bridge Loans
- Renovation Loans
- New Construction Loans

#### Turn Time

4 Days 5 Days\*

- Investor Collateral Risk
- Portfolio Review
- Financial Services
- Transaction <\$250K</li>

Product PCR (Exterior) Use cases: • Private Lendin • Bridge Loans • Renovation Le		<ul> <li>Product</li> <li>PCR (Interior &amp; Exterior)</li> <li>Investor Collatera</li> <li>Portfolio Loans</li> </ul>	<b>Turn Time</b> 4 Days* al Risk
<ul> <li>Product</li> <li>AVM</li> <li>Use cases: <ul> <li>Private Lending</li> <li>HELOC</li> <li>Bridge Loans</li> <li>Renovation Loans</li> <li>New Construction Loans</li> <li>Investor Collateral Risk</li> <li>Portfolio Loans (capital markets)</li> </ul> </li> </ul>		<ul> <li>Turn Time Immediate</li> <li>Pre-application</li> <li>Appraisal QC/Due Diligence</li> <li>Second Opinion Valuation</li> <li>Delinquent Loan Collateral Valuation Refresh</li> <li>Lead Generation (loan retention/equity analysis)</li> </ul>	
Product Interactive AVM (Inter Use cases: • Private Lendir • HELOC • Bridge Loans • Renovation Le	ng	Turn Time 2-3 Days • New Construction • Investor Collate • Portfolio Loans	

#### **Interactive AVM**

Appraiser-assisted AVM, often used to review existing AVMs with lower confidence scores.

TURN TIMES FOR PRODUCTS THAT REQUIRE INTERIOR INSPECTIONS ARE DEPENDENT UPON ACCESS TO THE PROPERTY.

Alternative Valuations

#### **Broker Price Opinion (BPO)**

A BPO is typically completed by a real estate broker or agent and is not required to conform to USPAP or state appraisal law. The broker or agent combines their inspection observations with data, usually MLS or public records, and reports their analysis by way of the BPO form.

#### **Commercial BPO (CBPO)**

A CBPO requires 2 approaches to value: a Market Approach and an Income Approach which calculates income projections based on comparable market income data, expenses and a Capitalization (CAP) rate.

#### Commercial Sales Comp. Eval (CSCE)

A CSCE simply utilizes a Market Approach to value based on 3 Sales and 3 Listings of properties with similar Functional Utility as the subject - very similar to a traditional Residential BPO. They are easier and typically faster to complete as there is much less data analysis involved.

#### Product

**BPO** - Exterior **BPO** - Interior & Exterior

#### Use cases:

- Private Lending
- Investor Collateral Risk
- Portfolio Loans & Maintenance •
- Short Sales
- Pre-foreclosure & Foreclosure
- Loan Modification
- Second Opinion Valuation Product for Non-QM Originations

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#### Turn Time Product

5 Davs\* 5 Days\*

**BPO** - Rush Exterior BPO - Rush Interior &

Exterior

Turn Time 3 Davs\* 3 Days\*

#### Two forms (adjustments vs. no adjustments)

Exterior-only inspections are more commonly ordered compared to interior inspections. Interior inspections are only mainly performed on vacant properties

#### Product

CBPO - Exterior

Use cases:

Private Lending

Short Sales

Originations

Investor Collateral Risk

Loan Modification

Product for Non-QM

Pre-foreclosure & Foreclosure

Second Opinion Valuation

5 Days\* CBPO - Interior & Exterior 5 Days\*

#### Turn Time Product

CBPO - Rush Exterior CBPO - Rush Interior & Turn Time 3 Days\* 3 Days\*

- **Exterior**
- Two forms (adjustments vs. no adjustments)
- Portfolio Loans & Maintenance Exterior-only inspections are more commonly ordered compared to interior inspections. Interior inspections are only mainly performed on vacant properties

ıct	Turn Time	Product	Turn Ti
- Exterior - Interior & Exterior	5 Days* 5 Days*	CSCE - Rush Exterior CSCE - Rush Interior & Exterior	3 Days* 3 Days*
cases:			

#### Use cases:

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CSCE CSCE

- Private Lending
- Investor Collateral Risk
- Short Sales
- Pre-foreclosure & Foreclosure
- Loan Modification
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